



Pharmacy Payment Accuracy Improvement Group (RxPAIG)



**A CMS/Maryland
Partnership**

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Session Overview

- How the Project Came Together
- Maryland's Goals for the Project
- How Prescribers Were Selected
- Implementation Summary
- Additional Outreach
- Goal! Importance to Maryland Medicaid
- Partnering with CMS—Added Value
- Where We Are Today
- Questions

How the Project Came Together

- 09/2010 CMS Conference on potential overpayments
- 12/2010 – 01/2011 joint meetings outlining specifics
- Maryland Medicaid Agency discussed involvement internally
- Assured States CMS would perform the bulk of work given States' limited resources

How the Project Came Together

Maryland's roles:

- Gather & validate data
- Select prescribers for education
- Conference calls with CMS
- Review educational materials, approach
- Pre-visit preparation
- Attend prescriber visits with CMS

Maryland's Goals for the Project

- Enhance overall program integrity
- Improve patient safety
- Educate prescribers on FDA dosing guidelines
- Reduce potential overpayments in the prescription drug benefit program
- Aid in development of prior authorization initiative for antipsychotics

Maryland's Goals for the Project

- Project allowed for direct communication with prescribers, both face-to-face and by direct mailing

How Providers Were Selected

- Data analysis identified prescribers with potential overpayments
- MD validated top 50 for each therapy class
- Prescribers stratified into 3 groups based on
 - Prescribing patterns
 - Volume and cost
 - Educational objectives

Implementation Summary

Fact Sheets & Dosing Tables (Adult & Pediatric)

- Anticonvulsants
- Antidepressants
- Atypical Antipsychotics
- Proton Pump Inhibitors
- Stimulants and Related Medications

Implementation Summary

- Tier 1
 - >\$10,000 potential overpayments and selected for visit; educational materials hand-delivered
- Tier 2 Option A (2A)
 - >\$10,000 potential overpayments, but not selected for visit; educational materials mailed
 - Tier 1 refusals reassigned here
- Tier 2 Option B (2B)
 - \$1,000–\$9,999 potential overpayments, educational materials mailed

Implementation Summary

Table 1: Summary of Educational Outreach Methods

Outreach Method	Tier 1	Tier 2A	Tier 2B
Visit	<input checked="" type="checkbox"/>		
Scorecard	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Letter	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Print versions of educational materials	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Implementation Summary

Maryland implemented in August 2012

- 12 Tier 1 prescribers
 - 3 visits, 9 refusals
- 73 Tier 2A prescribers
- 132 Tier 2B prescribers

Implementation Summary

- Links to educational materials on MD website
- Materials shared with
 - Maryland Medicaid Agency staff
 - Provider relations personnel
 - Other impacted staff

Additional Outreach

- Met with the Maryland Psychiatric Society (MPS) to introduce the educational initiative
- MPS published article on the RxPAIG “Medicaid Program Integrity Provider Education Program” in July 2012 newsletter distributed to about 600 members

Additional Outreach

American Academy of Child and Adolescent Psychiatry (AACAP) conference in San Francisco, 10/23–27/2012

- Dr. Albert Zachik presented about the RxPAIG program

Goal! Importance to Maryland Medicaid

- Build/strengthen relationships with Maryland stakeholders and with CMS
- Educate prescribers about the importance of adhering to FDA guidelines
- Maryland Medicaid Agency staff better informed about prescriber challenges after the on-site visits

Goal! Importance to Maryland Medicaid

Some of the changes made in conjunction with this project include:

- Parallel antipsychotic peer review program for children
- Antipsychotic Tier 2 and non-preferred drug program
- Antipsychotic retrospective claim reviews

Partnering With CMS—Added Value

- MD alone did not have the resources to do this data analysis or develop and implement focused education
- CMS provided assistance from data gathering and analysis to the final implementation
- MD was a full partner throughout the process
- Strengthened the state-federal partnership

Where We Are Today

- Work in Progress
- Six months post-implementation, a second data set has been collected, run through the algorithms, and quality-checked
- Final results are pending from CMS
- Feedback from prescribers was generally positive
- Took advantage of learning opportunities on both sides

Where We Are Today

- Prescribers aware of Program Integrity issues:
 - Quality of care
 - Cost containment for prescription drugs
- Expand authorizations for antipsychotics, etc.
- Partnership was successful
- Constantly working to improve the Medicaid program

Questions?

- Questions about this initiative?
- Contact information
 - Albert.Zachik@maryland.gov
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- Link to educational materials

<http://cms.gov/Medicare-Medicaid-Coordination/Fraud-Prevention/MedicaidIntegrityProgram/Medicaid-Integrity-Provider-Education-Program.html>

QR Code for Materials



Thank You!

